

THE HOUSE OF FIBRE

TRUSTED MOHAIR & WOOL BROKERS

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SALE DATE / DATUM
15/10/2019

W04-2019 MARKET REPORT / VEILINGSVERSLAG

CATALOGUE / KATALOGUS
W04/2019

INDICATOR PRICE MOVEMENT/ MARKAANWYSER	
KIDS	: R 414. 41 (0 %)
YOUNG GOATS	: R 247. 75 (-2 %)
ADULTS	: R 193. 00 (0 %)
AVERAGE	: R 216. 23 (-2 %)
LOT REPRESENTATION/ LOT VERKOPE	
OFFERED	: 431
SOLD	: 403
CLEARED	: 93.7%

MICRON PRICE MOVEMENT/ MIKRON PRYS-BEWEGING	
24/5 MIC	: R 490. 00
26/7 MIC	: R 460. 00
28/9 MIC	: R 310. 00
30/1 MIC	: R 260. 00
32/3 MIC	: R 202. 00
34/5/6 MIC	: R 195. 00
37/8 MIC	: R 190. 00

COMMENTS / AANMERKING:

THE HOUSE OF FIBRE is extremely proud of their sale results of catalogue W1904. After 4 sales we are well established as the leading mohair broker in Africa with quality and quantity. Theronnie van der Merwe and his daughter/son combination from Jonkersnek Boerdery, Murraysburg stole the spotlight with their record-breaking winter clip grown under very difficult farming and marketing conditions. Jonkersnek Boerdery achieved the highest clip average ever in a winter season for a total clip with an average price of R407.42/kg!! 100% of the clip was sold. There best bale of kids was also the best price of the day at R535.10/kg!, even the exchange rate was against farmers today with the Rand strengthening with 2.8%. The exchange rate did play a role with the average market indicator softening with 2%, but the big drop in price was in the young goat micron group of 28 to 31 microns. This was caused by an oversupply of fine adults in the same micron range. Kid mohair was unchanged in price. Adults are still under price pressure, with a few lots declared not sold. Although House of Fibre overall clearance was quite good, adults are still relatively cheap. The next mohair sale will be substantially smaller.

This report was compiled by Pierre van der Vyver, General Manager: The House of Fibre.

THE HOUSE OF FIBRE is besonder trots op die uitslag van katalogus W1904. Na 4 veilings is die makelary goed gevestig as die leier makelaar in Afrika met hoeveelheid en kwaliteit. Theronnie van der Merwe en die dogter/skoonseun kombinasie van Jonkersnek Boerdery, Murraysburg, het egter die kollig gesteel met hulle rekordbreker winterskeersel wat onder baie moeilike omstandighede gekweek is. Jonkersnek Boerdery het die hoogste gemiddeld ooit vir 'n winterskeersel behaal toe die skeersel 'n gemiddeld van R407.42/kg gerealiseer het met 'n 100% verkoopssyfer. Die skeersel se beste baal kleinbokkiehaar was ook die hoogste prys van die dag teen R535.10/kg!, selfs die wisselkoers was vandag teen die mark met 2.8%. Die wisselkoers het 'n negatiewe impak van 2% op die markaanwyser gehad, maar die groot daling in prys was by jongbokhaar in die mikrongroep van 28 tot 31 mikron. Dit het gekom van 'n oormaat aanbod in die mikronreeks omrede daar soveel grootbokke in dieselfde mikronreeks val. Kleinbokkiehaar was onveranderd. Grootbokke bly steeds onder prysdruk en weereens was die makelaars verplig om van die lotte onverkoop te verklaar. Alhoewel die algemene verkoopspersentasie van House of Fibre redelik goed was, bly grootbokhaar nog relatief goedkoop. Die volgende veiling gaan aansienlik kleiner wees in grote.

Hierdie verslag is saamgestel deur Pierre van der Vyver, Algemene Bestuurder: The House of Fibre.

EXCHANGE RATE (ZAR)				BUYER OVERALL MARKET STATISTICS			
CURRENCY	13/08/2019	25/09/2019	15/10/2019	BUYER	%	BUYER	%
US \$	15.24	14.95	14.86	MOSENTHAL	11	STUCKEN	28
British £	18.4	18.57	18.98	NEW ENGLAND	0	SEUDEWOLLE	11
Euro €	17.06	16.44	16.40	SAMIL	38	PASSED - IN	12

HIGHEST PRICES/ HOOGSTE PRYSE

25-30µ Winter Kids / Kleinbokke:

Jonkersnek (EDMS) BPK, Murraysburg	R 535.10 /kg
Wenrus Boerdery (PTY) LTD, Willowmore	R 520.20 /kg
Delpport Broers Boerdery, Oudtshoorn	R 520.00 /kg
GF Stegmann Boerdery (EDMS) BPK, Willowmore	R 515.00 /kg
The House of Fibre Binning	R 511.00 /kg

Winter Kids Average Price Value / Gemiddelde prys waarde van Kleinbokke: R 507. 00 /kg

28-34µ Winter Young Goats / Jongbokke:

Teerputs Farm cc, Aberdeen	R 425.00 /kg
GF Stegmann Boerdery (EDMS) BPK	R 380.00 /kg
Wenrus Boerdery (PTY) LTD, Willowmore	R 355.00 /kg
Vleikuil Boerdery, Beaufort- West / Wes	R 350.00 /kg
De Hooggelegen Boerdery (PTY) LTD, Oudtshoorn	R 340.20 /kg

Winter Young Goats Average Price Value / Gemiddelde prys waarde van Jongbokke: R 341 .00 /kg

30-40µ Adult Goats / Grootbokke:

Vleikuil Boerdery, Beaufort- West / Wes	R 290.50 /kg
The House of Fibre Binning	R 290.00 /kg
BJ Stegmann, Willowmore	R 267.00 /kg
Kraaikuil Boerdery BK, Willowmore	R 267.00 /kg
GF Stegmann Boerdery (EMDS) BPK, Willowmore	R 267.00 /kg

Adult Goats Average Price Value / Gemiddelde prys waarde van Grootbokke: R 261 .00 /kg

The House of Fibre congratulates all Producers!!
The House of Fibre wens alle Produsente geluk!!

Pierre Van der Vyver
General Manager / Algemene Bestuurder

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