

The House of Fibre (Pty) Ltd: 1972/012427/07

25 March 2020

## RE: THE EFFECTS OF LOCKDOWN

Dear HOUSE OF FIBRE client,

The current turmoil around the Coronavirus left no business unscathed. This situation is unfortunate, but nobodies' fault. The solution is to adhere to the action taken and to help each other. The following decisions were taken after careful deliberation:

- 1. Shearing teams are withdrawn and sent home with immediate effect till the 16<sup>th</sup> of April 2020. The shearing program will commence after that.
- 2. The House of Fibre warehouse in Patterson road will be closed from the 27<sup>th</sup> of March till the 16<sup>th</sup> of April. No mohair will be received in this period. The BKB warehouse will also be closed for House of Fibre wool receipts, the same period.
- 3. The mohair sale of the 7<sup>th</sup> of April is postponed to 28 April 2020.
- 4. The next mohair sale after that one is on the 12<sup>th</sup> of May. The intake will close on the 20<sup>th</sup> of April.
- 5. The last mohair sale of this summer selling season is on the 9<sup>th</sup> of June 2020. The intake will close on the 18<sup>th</sup> of May. (All this on condition that the lockdown is not extended in South Africa and Europe. SAWAMBA and the Brokers Association will keep farmers informed if conditions change.)
- 6. All wool sales are cancelled until the upliftment of the lockdown period.
- 7. No field services, including livestock transactions, will be allowed in this lockdown period.
- 8. Advance payments on clips can still be negotiated.
- 9. All House of Fibre personnel, including field officers and warehouse personnel, will be available on their cell phones during the lockdown period to assist clients.
- 10. House of Fibre will advise all farmers to weigh all mohair and wool on the farms that can not be delivered in this lockdown period. If something happens to the mohair and wool, there must be amble prove of what was in the shed on the farm. Please secure the fibre properly.

- 11. The RMS (responsible mohair standards) system was officially launched worldwide on 16 March. The promotional action of Mohair South Africa (information meetings) are put on hold because of the lockdown. Personnel from Mohair South Africa will, however, contact mohair farmers to inform them of the latest information. The current CSM value system that was run by Mohair South Africa will come to an end with the last sale in June 2020. From the start of the new selling season in August, RMS will be the only sustainable qualification available. Although not compulsory, The House of Fibre strongly recommends farmers to participate. Contact your field officer to arrange an official to visit the farm as quickly as possible after the lockdown. If farmers already qualified for the RWS (responsible wool standards) system, it is not necessary for a second assessment, the farmer will automatically qualify for RMS.
- 12. The BKB trading branches are remaining open during the total lockdown. They also stock new mohair/wool packs with THE HOUSE OF FIBRE logo. Just ask for House of Fibre packs. White nylon bags with just the mohair industry logo on will be available soon in the BKB trading branches.

For any further information please don't hesitate to contact our field officers in your area/region:

Cassie Carstens	- 063 690 6663
Gary Willows	- 063 688 8977
Hardie Van der Heever	- 066 056 8761
Johan Botes	- 063 688 8973
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For Financial services, please contact our Accountant, Preston Peters on 066 057 1535 or via email to <a href="mailto:preston.peters@house-of-fibre.co.za">preston.peters@house-of-fibre.co.za</a>, alternatively contact the office on 041 503 3460 or email to <a href="mailto:info@house-of-fibre.co.za">info@house-of-fibre.co.za</a>

Kind Regards,

The House of Fibre Management





