

THE HOUSE OF
FIBRE
TRUSTED MOHAIR & WOOL BROKERS

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SALE DATE / VEILING DATUM
5/19/2020

B11 - 2019 MARKET REPORT / VEILINGSVERSLAG

CATALOGUE / KATALOGUS
B11/2019

INDICATOR PRICE MOVEMENT/ MARKAANWYSER		MICRON PRICE MOVEMENT/ MIKRON PRYS-BEWEGING	
KIDS	: R 496.07 (+ 1 %)	24/5 MIC	: R 525. 00
YOUNG GOATS	: R 308.60 (- 6 %)	26/7 MIC	: R 450. 00
ADULTS	: R 212.42 (- 3 %)	28/9 MIC	: R 305. 00
AVERAGE	: R 259.47 (- 4 %)	30/1 MIC	: R 270. 00
LOT REPRESENTATION/ LOT VERKOPE		32/3 MIC	: R 210. 00
OFFERED	: 247	34/5/6 MIC	: R 200. 00
SOLD	: 238	37/8 MIC	: R 190. 00
CLEARED	: 97 %		

COMMENTS / AANMERKING:

After a delay of 6 weeks, we could finally offer 50% of the 4th mohair sale of the 2020 summer selling season! A lot of uncertainty and speculation preempted the sale, caused by the world Corona pandemic. The Rand devalued with 11% since the previous sale, but the House of Fibre market research showed that we could not rely on that. We also picked up that there is a strong "discount" perception amongst consumers currently, fortunately, also a megatrend for sustainability, where the House of Fibre puts a lot of effort in. (please contact your local field officer to organize an appointment with an RMS official) This offering was excellent and very fine. The finest kid bale tested 19.6 micron, a record for the House of Fibre! The demand for kids was excellent with a slight upward curve pricewise in Rand terms. The remainder of the market hovered between unchanged to 2% down, except the 28/9-micron category. Those types were down by 5%. The competition was mainly between the two local processors, hopefully, there is better competition from the other buying houses when the second half of the catalogue is offered in a fortnight's time. The best price of the day went to Johan Bosch and his two sons Robert and Michael, from the Somerset East district at R581.50/kg! This for a 23.3-micron, 84% clean yield bale.

This report was compiled by Pierre van der Vyver, General Manager: The House of Fibre

Na die 6 weke uitstel van die 4de sybokhaarveiling van die 2020 somer verkoopsseisoen, kon The House of Fibre uiteindelik 50% van sy katalogus aanbied. Weke se bespiegeling na die aanslag van die Corona pandemie het die veiling vooraf gegaan. Die Rand het intussen 11% van sy waarde verloor, maar House of Fibre se navorsing het aangetoon dat dit nie veel gaan help nie, omrede daar tans 'n gees van "afslag" is wat heers onder die koperspubliek wêreldwyd. Gelukkig toon die navorsing ook dat volhoubaarheid tans 'n mega-neiging is. House of Fibre is bly hieroor omrede hy reeds baie doen om dit gevestig te kry. (skakel gerus u veldbeampte om 'n plaasbesoek te reël met 'n RMS beampte) Hierdie aanbod was van hoogstaande gehalte en baie fyn. Die fynste baal kleinbokkiehaar het 19.6 mikron getoets, 'n rekord vir The House of Fibre! Die aanvraag na kleinbokkiehaar was uitstekend met selfs 'n geringe opwaartse pryskurwe in Randterme. Die res van die mark het gehuiwer tussen onveranderd en 3% af. Die uitsondering was die 28/9 mikron groep wat met 6% gedaal het. Die kompetisie het hoofsaaklik gewoed tussen die plaaslike 2 verwerkers. Hopenlik treë die ander kopershuise meer aggressief op, op die volgende aanbieding in twee weke se tyd. Die beste prys van die dag het gegaan aan Johan Bosch en sy twee seuns, Robert en Michael van Somerset-Oos teen R581.50/kg! Dit vir 'n 23.3 mikron, 84% skoonopbrengs baal.

EXCHANGE RATE (ZAR)				BUYER OVERALL MARKET STATISTICS			
CURRENCY	3/3/2020	3/17/2020	5/19/2020	BUYER	%	BUYER	%
US \$	15.37	16.60	18.22	MOSENTHAL	5.1%	STUCKEN	37.5%
British £	19.71	20.10	22.31	NEW ENGLAND	0.0%	SEUDEWOLLE	6.1%
Euro €	17.17	18.24	19.95	SAMIL	46.3%	PASSED - IN	5.0%

HIGHEST PRICES/ HOOGSTE PRYSE

23 - 27µ Summer Kids / Somer Kleinbokkies

JH Bosch, Somerset- East	R 581.50 /kg
Teerputs Farms cc, Aberdeen	R 575.10 /kg
GF Stegmann Boerdery (EDMS) BPK, Willowmore	R 570.00 /kg
Vleikuil Boerdery Trust, Willowmore	R 565.10 /kg
The House of Fibre Binning	R 565.00 /kg

Summer Kids Average Price Value/ Gemiddelde Prys Waarde van Somer Kleinbokkies: R 553 .00 /kg

25 - 30µ Young Goats offered as Winter Kids / Jongbokke aangebied as Winterkleinbokkes:

Jonkersnek (EDMS) BPK, Murraysburg	R 550.00 /kg
Teerputs Farms cc, Aberdeen	R 544.10 /kg
Wenrus Boerdery (PTY) Ltd, Willowmore	R 521.00 /kg
The House of Fibre Binning	R 491.10 /kg
Vleikuil Boerdery Trust, Willowmore	R 489.00 /kg

Winter Kids Average Price Value / Gemiddelde prys waarde van Kleinbokke: R 477. 00 /kg

28 - 34µ Summer Young Goats / Somer Jongbokke:

Teerputs Farms cc, Aberdeen	R 405.00 /kg
JH Bosch, Somerset- East	R 390.00 /kg
Jonkersnek (EDMS) BPK, Murraysburg	R 360.10 /kg
JPM Nortje, Willowmore	R 360.00 /kg
AN Troskie, Somerset- East	R 355.00 /kg

Summer Young Goats Average Price Value / Gemiddelde prys waarde van Jongbokke: R 347 .00 /kg

28 - 34µ Adult offered as Winter Young Goats / Grootbokke aangebied as Winter Jongbokke:

Wenrus Boerdery (PTY) Ltd, Willowmore	R 336.00 /kg
Vleikuil Boerdery Trust, Willowmore	R 323.10 /kg
GF Stegmann Boerdery (EDMS) BPK, Willowmore	R 315.00 /kg
Kraaikuil Boerery BK, Willowmore	R 305.00 /kg
Teerputs Farms cc, Aberdeen	R 300.00 /kg

Winter Young Goats Average Price Value / Gemiddelde prys waarde van Jongbokke: R 296 .00 /kg

30-40µ Adult Goats / Grootbokke:

Vleikuil Boerdery Trust, Willowmore	R 285.00 /kg
The House of Fibre Binning	R 282.30 /kg
Yeoman Properties 300 cc, Grahamstown	R 250.10 /kg
Kleineboland Boerdery (PTY) Ltd, Aberdeen	R 250.10 /kg
The Charles Moore Family Trust, Willowmore	R 249.00 /kg
De Hooggelegen Boerdery (EDMS) BPK, Oudtshoorn	R 243.10 /kg

Adult Goats Average Price Value / Gemiddelde prys waarde van Grootbokke: R 249.00 /kg

BEST CLIP / BESTE SKEERSEL
100% Sold / Verkoop @ R 404.64 /kg

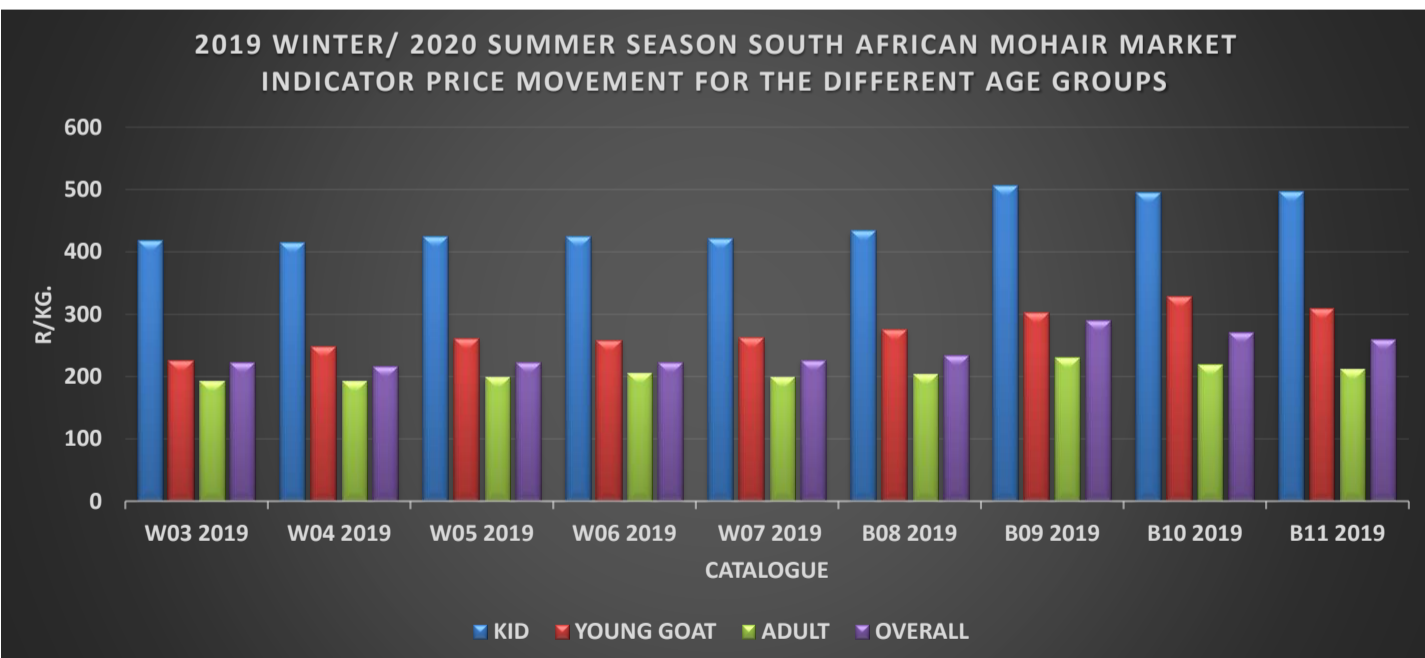
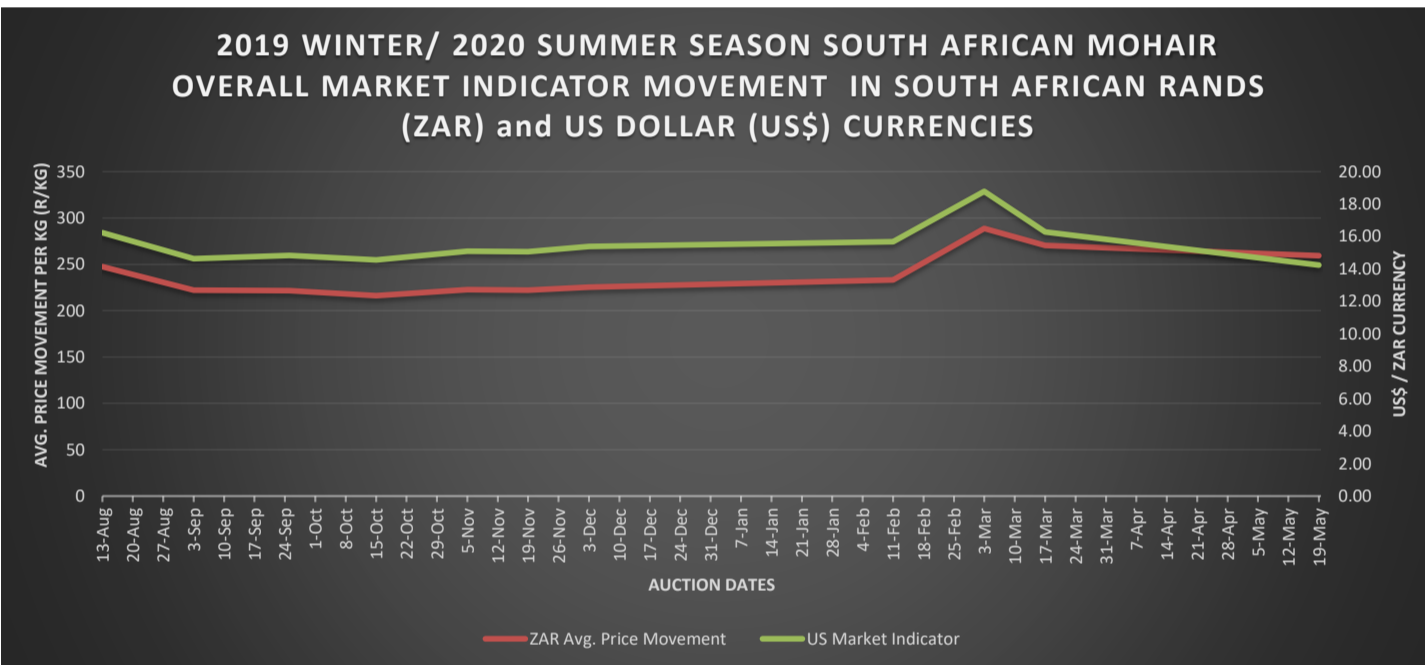
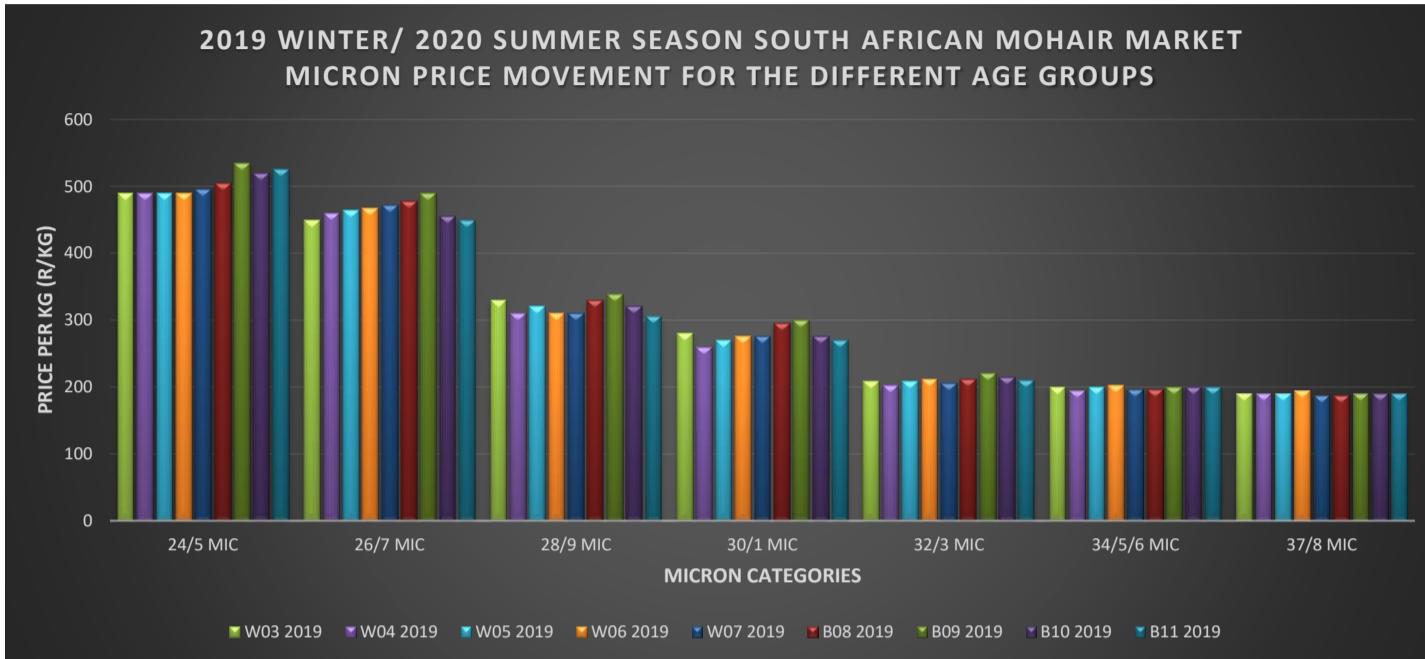
The House of Fibre congratulates all Producers!!
The House of Fibre wens alle Produsente geluk!!

Pierre Van der Vyver

General Manager / Algemene Bestuurder

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CAT NO	W01 2019	W02 2019	W03 2019	W04 2019	W05 2019
Kid	413.46	415.41	417.20	414.41	424.46
Young Goat	296.18	261.74	225.07	247.75	261.22
Adult	246.46	201.10	192.98	193	200.31
Overall	247.42	222.1	221.74	216.23	222.72

CAT NO	13-Aug	3-Sep	25-Sep	15-Oct	5-Nov
US\$ / ZAR CURRENCY	15.24	15.17	14.95	14.86	14.75
ZAR Avg. Price Movement	247.42	222.1	221.74	216.23	222.72
US Market Indicator	16.23	14.64	14.83	14.55	15.10

Micron Price Movement	W01 2019	W02 2019	W03 2019	W04 2019	W05 2019
24/5 MIC	462	485	490	490	490
26/7 MIC	409	440	450	460	465
28/9 MIC	383	354	330	310	320
30/1 MIC	305	305	280	260	270
32/3 MIC	236	212	208	202	208
34/5/6 MIC	230	200	200	195	200
37/8 MIC	222	190	190	190	190

W06 2019	W07 2019	B08 2019	B09 2019	B10 2019	B11 2019	B12 2019	B13 2019	B14 2019
424.00	420.98	433.6	505.55	495.02	496.07			
258.17	261.55	274.62	302.08	328.3	308.6			
206.17	200.38	204.38	229.53	218.99	212.42			
222.17	225.35	233.23	288.73	270.29	259.47			

19-Nov	3-Dec	11-Feb	3-Mar	17-Mar	19-May	19-Mar	20-Mar	21-Mar
14.75	14.64	14.87	15.37	16.6	18.22			
222.17	225.35	233.23	288.7	270.29	259.47			
15.06	15.39	15.68	18.78	16.28	14.24			

W06 2019	W07 2019	B08 2019	B09 2019	B10 2019	B11 2019	B12 2019	B13 2019	B14 2019
490	495	505	535	520	525			
468	472	478	489	456	450			
310	310	330	338	321	305			
275	275	295	300	276	270			
212	206	212	220	215	210			
202	196	196	200	200	200			
195	188	188	190	190	190			